

Deltek®

# The Deltek Cloud

Taking you into the future with a secure,  
reliable and highly available cloud  
platform.

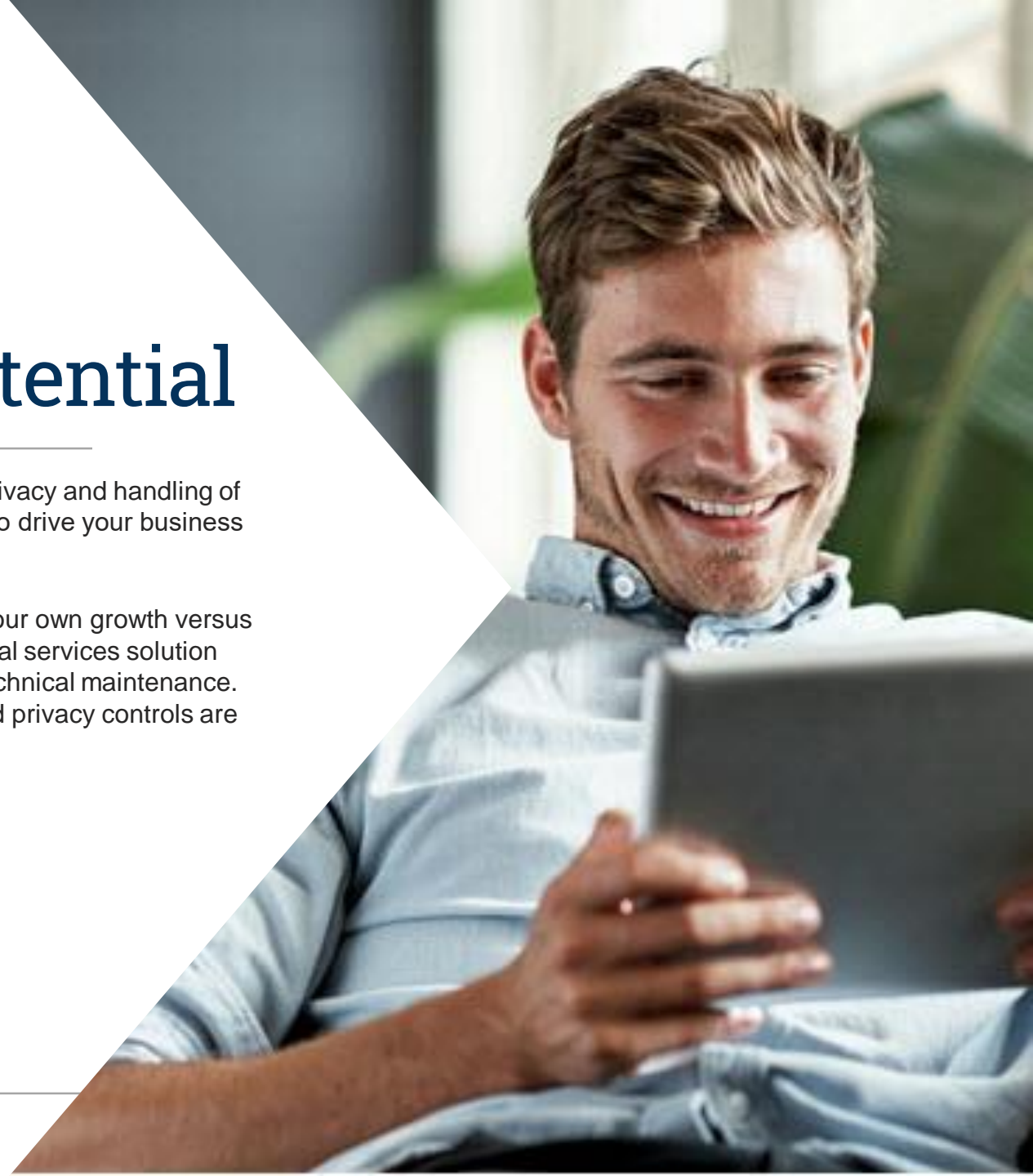


# Unlock Your Business Potential

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As you are considering solution providers, you need confidence in the security, privacy and handling of your data and applications. Deltek's Cloud offers a secure and scalable platform to drive your business forward while handling your data safely and privately.

By choosing the Deltek Cloud, you can free up your IT organization to focus on your own growth versus supporting yet another system. Get the best of both worlds – a proven professional services solution without the hassle of updating servers, hardware or any of the IT monitoring or technical maintenance. With Deltek, you can stay confident that the necessary infrastructure, security and privacy controls are covered by Deltek's team of experts.

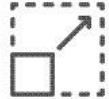


# Harness the Power of the Deltek Cloud

Deltek's best-in-class approach provides a consistent experience across all of our cloud solutions. Whether you are a small firm with one solution or an enterprise business with multiple, you can be assured Deltek's Cloud delivers on these key pillars:



**Security** Taking important measures to make sure your data and systems are secure



**Scalability** Handling all of your needs and supporting you as you grow with reliable performance



**Compliance** Products and services are architected with compliance in mind



**Enhancements** Keeping your software current while providing new capabilities to your end users faster



**Accessibility** Ensuring you can easily access, extend or get data in and out of your system, safely



**Support** Deltek handles issues that arise to free up your IT organization to focus on strategic initiatives







# Nucleus Research Names Deltek the Premier Leader in the ERP Technology Value Matrix

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Deltek was named the premier choice for "project-centric ERP" in [the Nucleus Research June 2020 ERP Technology Value Matrix](#). The ERP Value Matrix, an annual report that provides a snapshot of the current market, is designed to help customers and prospects understand how enterprise resource planning (ERP) vendors are providing value and where they are making significant investments.

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# Security

## *Secure and Safe*

Deltek prioritizes security throughout the software development life cycle (SDLC), service design, build-out and continues through operational support. This focus includes security vulnerability, performance and functional testing, as well as, continuous monitoring.

## **Security Posture**

Deltek's Cloud multi-tier redundant architecture is designed with security, threat, prevention and detection and system monitoring controls. These include:

- Quick detection of potentially malicious activity and incident response with SIEM
- Active identification, quarantine and removal of malicious files with endpoint protections
- Centralized and coordinated detection of network and application-layer threat
- Data to and from the service is encrypted in transit using TLS; data at rest is encrypted using a combination of hardware based encryption and database level encryption

## **Physical Controls**

To deliver solution offerings through the cloud, Deltek partners with large public cloud providers to bring project-centric solutions to the cloud with global scale, proven expertise and physical security.

## **Security Culture**

Taking measures to make sure your data and systems are secure, Deltek maintains a strong security posture. We have a cohesive security strategy and commitment to the security of our products and services including security protection, detection and response capabilities.







# Compliance

## *Supporting Security & Data Privacy*

Deltek supports global clients with their compliance needs and can help you navigate industry and jurisdiction complexities, regardless of where you and your employees are located. Deltek has processes in place to build security and data privacy in to our products and services from the early stages of development. The Deltek Cloud is architected with compliance in mind and we understand and enable our customers to meet their compliance obligations, e.g., GDPR and U.S. privacy laws. U.S. government contractors can also rest easy knowing that Deltek's government contracting solutions' security standards align with industry best practices, including NIST SP 800-171.

We take every measure possible to ensure we handle your data safely and we transparently outline Deltek's responsibilities in our General Privacy Terms with respect to GDPR, PIPEDA, APP and other legal frameworks applicable to our customers' data. Deltek clients have access to these terms online and can easily reference the obligations associated with the legal requirement. Deltek incorporates data privacy principles in various ways, including:

- » Role-based authentication controls and multi-factor authentication to increase access credential protection and minimize privilege account access
- » Logical segregation of client data
- » Deltek's certified cloud and security experts receive ongoing education in addition to their annual security and compliance training

The architecture of the Deltek Cloud environment, in combination with Deltek's stringent policies and safeguards, helps empower our clients to meet their compliance requirements.



# Accessibility

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## *Flexible and Extensible*

While you want your data and systems secure, you also need the ability to get data in and out of your system, safely. Deltek understands this and makes it easy for you to safely access, copy and move your data. We provide clients flexible methods to access data in the cloud whether in real-time or scheduled for volumes of data needed with data warehousing.

Whether you are looking to build upon or integrate your solution, Deltek Global Consulting is here to help. Our team leverages methodologies and consulting approaches across products to ensure you receive the same great experience. We also understand that requirements change and design our processes to be scalable and flexible to meet your growing needs.

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# Scalability

## *Growing with You*

Regardless of your size, complexities or unique business requirements, the Deltek Cloud can handle your firm's growing needs. We provide a worry-free environment so your IT teams can focus on strategic initiatives and you can stay confident that your cloud solution will sustain you now and into the future.

Clients benefit from the extensive compute capacity, geographic reach and workload types of our leading third-party partners. Additionally, we can focus on improving our processes and bringing more modern and sophisticated solutions to our clients.

Our cloud platform meets the needs of varying firms and supports various Deltek ERP offerings including:

- » Foundational solutions built upon templated databases to get smaller firms up to speed quickly
- » Additional flexibility in solutions for mid-size companies to adapt to growing needs
- » Robust enterprise solutions for the full Software as a Service (SaaS) experience

Thousands of customers, from small businesses to global multinational firms with over 100,000 employees, utilize the Deltek Cloud for project-based solutions. Additionally, tens of millions of users rely on the Deltek Cloud to support day-to-day business needs.





# Enhancements

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## *Change Managed*

As part of your Deltek Cloud solution subscription, you'll automatically receive new enhancements through managed upgrades. As part of Deltek's software release management process, you'll receive fully tested, controlled product releases automatically applied to all of your Deltek environments. These come complete with patches to the products as well as patches to the underlying infrastructure, including any security updates from vendors.

The Deltek Cloud team provides all necessary maintenance to the cloud offerings, including the infrastructure at the operating systems layer and database plus periodic updates to the application. By eliminating these responsibilities, you can unlock your IT team's potential and also gain assurance that your cloud offerings are consistently kept up-to-date and safe and secure in the Deltek Cloud.

Regardless if you have one solution or multiple in the Deltek Cloud – it's the same world-class experience.






# Support

## *Available and Accessible*

Deltek's award-winning teams provide unmatched services and support including:

- » **Customer Care Team** is comprised of well-trained support analysts available worldwide to assist you with your Deltek solution. As part of your support plan, you'll get the latest product enhancements and support cases, should any critical issues arise.
- » **Customer Success Program** dedicates a point of contact for all cloud clients to help you manage the product life cycle and enhance your overall experience with Deltek.
- » **Deltek Global Consulting** delivers all implementation, upgrade and training needs. Whether it's a packaged implementation, custom deployment or post-implementation training, our team leverages methodologies and consulting approaches that are scalable and flexible to meet your needs.
- » **Deltek Cloud Team** provides extensive 24x7 continuous monitoring, infrastructure tuning, managed back-ups, regimented failover and disaster recovery. When using the Deltek Cloud, rely on Deltek for change management and operational security needs so you can unlock your IT team's potential.
- » **Deltek Global Information Security** provides security services including risk management, monitoring, incident response, penetration testing and compliance management to help manage your Deltek Cloud solution in a safe, secure environment.





Step into the future with a secure,  
reliable and highly available cloud  
platform for your professional  
services solutions.



Deltek®

Learn more at [www.Deltek.com/CLOUD](http://www.Deltek.com/CLOUD)

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